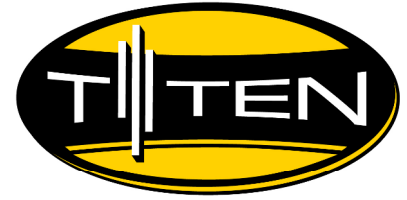


# UAW-LETTC Employer Partnership with Toyota!

Toyota's ten year partnership with UAW-LETTC at Clearfield Job Corps Center provides donations in the form of cars, trucks, training aides and ongoing consulting and curriculum development. The partnership also provides Work-Based-Learning placement opportunities at Toyota and Lexus dealerships throughout the United States. Together, UAW-LETTC and Toyota offers state-of-the-art automotive training in both classroom and lab/dealership settings. UAW-LETTC students learn in a supportive environment while receiving instruction from factory-trained instructors and guidance from UAW-LETTC and Clearfield Job Corps support staff. Graduates from the program leave with the skills, confidence, and certifications needed to launch a challenging and profitable career in the automotive industry.



**Toyota • Scion • Lexus**  
**TECHNICIAN DEVELOPMENT**  
**Partner Program**

As of 2012, dealerships employ over 700,000 technicians annually to keep up with demand. (Source: bls.gov/ooh) That demand translates into opportunities and job security for UAW-LETTC graduates. Numbers will continue to increase as more vehicles are on the road and older generation technicians retire. Unlike many other professions, service technicians are not in danger of seeing their jobs outsourced abroad.

Upon completion, UAW-LETTC, Career Transitions Specialists, and Center staff, in conjunction with Toyota Corporate and Regional representatives, match students with dealerships in their hometown for employment. UAW-LETTC students work in cooperative internships or in paid Department of Labor approved Apprenticeships at dealerships with the support of a Toyota/Lexus technician. Newly hired graduates put to use technical skills and effective work habits. Graduates also work as part of a skilled technician team or independently under the continued supervision of an experienced shop foreman to provide for continued skill development. Graduates also take and pass ASE Certifications and can leave with as many as 12 ASE Certifications to their credit.

## QUICK FACTS ABOUT THE AUTOMOTIVE INDUSTRY

- According to the Bureau of Labor Statistics, service technicians earn higher wages working in new and used car dealerships than in independent repair shops.



- UAW-LETTC places T-TEN students in dealership positions with opportunities for accelerated career advancement and earning power. Since 2003, UAW-LETTC has graduated 220 T-TEN students.
  - Highly skilled and motivated Toyota and Lexus technicians often earn more than \$70,000 each year. (Source: NADA)
  - By becoming a Toyota or Lexus technician, UAW-LETTC graduates join a high growth organization. Toyota sells almost 3 million vehicles a year in North America, up from about 1.1 million in 1990. (Source: Toyota)
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- Technicians typically earn from \$28,000 to more than \$100,000 annually. (Source: NADA)
  - Toyota Motor Sales (TMS) posted its best month in six years, reporting May, 2014 sales of 243,236 units. That's an increase of 12.6 percent from May 2013 on a daily selling rate (DSR). It's also the most vehicles Toyota has sold in a month since May 2008. (Source: Toyota)
  - More than 16.5 million new cars and trucks were sold in 2013. (Source: NADA)